

Chester County Futures



2018-2019 Annual Report

Impact Made Personal





"I have somebody I know I can trust and rely on."



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MESSAGE FROM OUR DIRECTOR & CHAIRMAN

IMPACT MADE PERSONAL

Executive Committee

Frank J. Cirone, Chairman
Matthew Rovi, Vice Chairman
Daniel Gentzel, Finance Chairman
Pamela J. Koch, Secretary

Board of Directors

Rob Bates
Michael Cieri
Jim Danna
Stacey Grant
Virind Gujral
Bill Hess
Denny L. Howell, II PE
Lenetta R. Lee, Ph.D.
Linda L. Lamwers, Ph.D.
Thomas Lutter
Dawn Murray
John Panizza
Michael E. Roynan, Esq.
Betty Silfa
Rev. Linwood Smith, Jr.
David Wiland

Executive Director

Maria McDonald

Dear Friends,

Chester County Futures (CCF) continued to serve over **264 middle and high school students and 154 college** students with in-depth services and experiential learning opportunities in the 2018-19 school year. We proudly report a 100% graduation rate for the class of 2019, with 87% matriculation to college and trade schools in the fall.

Activity highlights from the 2018-19 school year include:

- Our high school students participated in corporate site visits to SEI, Dansko, Cerner, and Microsoft. Our rising college freshman spent a full day at SAP attending the CCF College Boot Camp in order to prepare them for their first year in college.
- As our high school students mature, we look to bring them to corporations that relate to their fields of interest. A select group of students interested in medical careers spent the day at DePuy Synthes in workshops, small group career discussions and hands-on participation in work done in the saw-bone labs.
- Students toured the campuses of Elizabethtown College, Penn State Berks Campus, Widener University and West Chester University, Health Sciences.
- CCF became a Federal Work Study outlet for Delaware County Community College, providing work opportunities to our alumni. This opportunity provided part-time jobs for our students while funding sixty free work hours per week to CCF in the communications, program and development departments.
- The year also saw the election of six (6) new board members with diverse skill sets and personal as well as professional contacts.

We are deeply grateful to our community at large for their support. We continue to mindfully manage our resources, improve our programs and invest in our young people. We promise to be good stewards of your generous donations and thank you for placing your trust in us and our motivated students. Together, we are empowering their lives through education.

Sincerely,

Frank J. Cirone
Board Chair

Maria D. McDonald
Executive Director

OUR PASSION
**WHO WE
ARE**



**ABOUT
US**



1

MISSION

Provide comprehensive academic support, mentoring, and scholarships for motivated, economically disadvantaged youth to succeed in school, higher education, and life.



2

VISION

Every child in Chester County will be prepared for and have access to the education and supports needed to become a self-reliant, productive member of society.



3

FOCUS

To provide students the college readiness and life skills needed to be self-sufficient and prosper.



“Chester County Futures was started in 1996. Their desire was to have an impact on poverty in the county and find a solution to it.”

★ MENTOR REFLECTIONS

Q&A: GREG BILLINGHAM

Mentor Greg Billingham opens up about what mentorship means to him..

ON BEING MENTORED

"It gave me a sense of encouragement, motivation & helped kinda steer in me the right direction during a influential time in my life."

ON HOW HIS MENTOR INFLUENCED HIM

"By simply taking some time out of his day to give you his attention. He would ask how things were going and he took a genuine authentic interest in you as a person."

ON WHY HE IS A MENTOR

"I really believe positive change in the community doesn't just come from giving dollars but really giving of yourself."

ON WHAT IT TAKES TO BE A MENTOR

"It doesn't take a huge commitment. It doesn't even take money if you don't have that to give. If you could give just one day or even a few hours a month it helps."



Mentor Greg Billingham (right) pictured with mentee Miguel Montes (left).

OUR HEARTBEAT
**HOW WE
SERVE**



**OUR
PROGRAMS**





FUTURES AHEAD THE MIDDLE SCHOOL PROGRAM

Futures AHEAD is designed to provide early intervention to low-income students to set them on the path toward higher education. Multi-year enrichment camps and monthly meetings focus on:

- Academic accountability & success
- Options in higher education
- 21st century workplace skills
- Interpersonal skills

PASSPORT TO COLLEGE THE HIGH SCHOOL PROGRAM

Passport to College is designed to equip and empower students for educational and life success through after-school academic enrichment classes and real world learning opportunities. Curriculum includes activities and discussions on relevant, grade-appropriate topics, such as:

- Academic skills
- SAT preparation & test-taking skills
- 21st century workplace skills
- Financial literacy
- Community volunteerism
- College selection & application support
- Financial aid application support
- Career exploration
- Technology provision



"Chester County Futures works with economically at-risk youth to give them the academic support and life skills needed to succeed in school and in life.

We support our students with academic enrichment, adult mentoring and scholarship support.

We serve students in the **Coatesville, Kennett, Oxford and Phoenixville** Area School Districts."



STEPS 4 SUCCESS POST-SECONDARY PROGRAM

Supports post-secondary students as they navigate the unfamiliar college landscape by providing academic, professional, and social guidance, as well as distributing post-secondary scholarship funds and technology.

Once a Futures student enters post-secondary school, they are eligible to receive up to \$6,000 in scholarship funds. A critical part of this program is the annual College Prep Boot Camp.

100%
OF OUR CLASS OF 2019
GRADUATED ON TIME

87%
WENT ON TO POST-
SECONDARY SCHOOL THE
FOLLOWING YEAR

418
MIDDLE AND HIGH
SCHOOL STUDENTS
ACTIVELY SERVED



OUR COMMUNITY
**WHO WE
SERVE**



**OUR
STUDENTS**





STH

"Chester County Futures helps me with so much, not only physically, but also mentally and emotionally. It means I have a group of people always rooting for me and I am always rooting for them."

**OLIVIA HILTON,
PHOENIXVILLE**

STH

"Greg is always very helpful and has given me great advice regarding college and high school. Also, he's helped me get in touch with surgeons from his job which has helped me narrow down my interested majors."

**MIGUEL MONTES,
COATESVILLE**



STH

"Chester County Futures has allowed me to become more knowledgeable about the overall college experience. It reminds me to stay focused because every moment of your high school career matters."

**JALEAH BLANTON,
COATESVILLE**





10TH

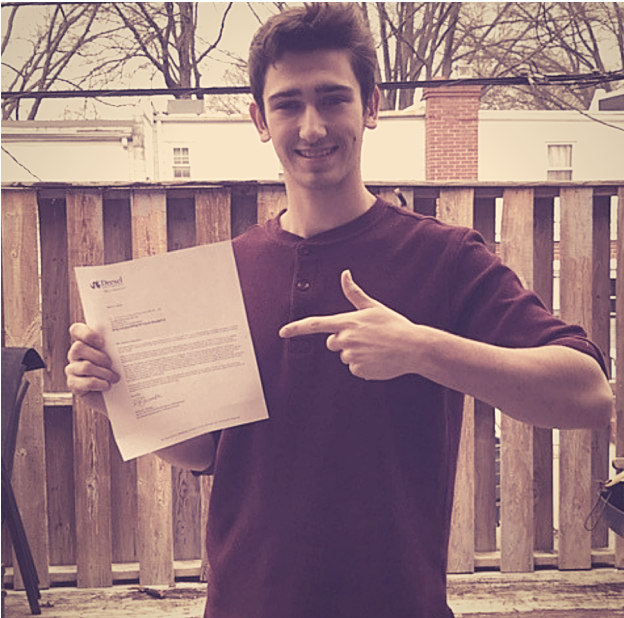
"If I had to use one word to describe Chester County Futures, it would be opportunity. CCF has given me a chance to grow and learn new things as I take the next step towards college and a future career. "

**HAYDEN PERRONE,
PHOENIXVILLE**

ALUMNI

"Chester County Futures faculty gave me the tools and skills to become the young leader I am today. While reminiscing, I recall the faculty pushing me into becoming more confident as an individual and that's something I will always be grateful for."

**SILENIA
GUERRERO-VASQUEZ,
ALUMNI**



11TH

"Chester County Futures to me means having the opportunity to explore different careers and colleges that fit my talents. Then using those talents to become meaningful contributors of society. "

**BRANDON PARENTO,
PHOENIXVILLE**



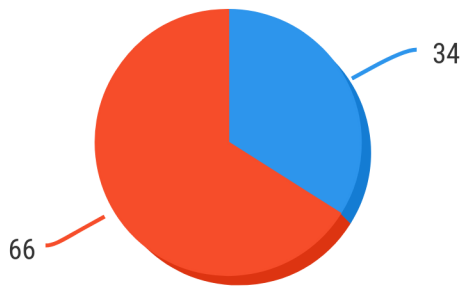
"As a fellow educator, it has been my pleasure to work with the staff of Chester County Futures. The team works tirelessly to assist students in all facets of their academic and personal growth, keeping tabs on their grades, school activities, and reaching out to school staff to build relationships to support their program and students. Our Oxford students are in excellent hands with the talented and caring Chester County Futures staff."

- Susan Liljestrand, Librarian

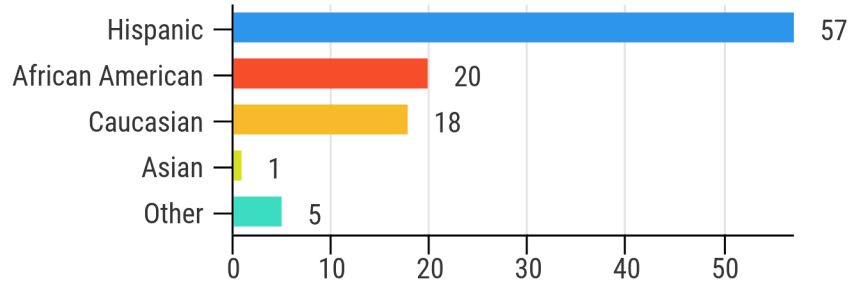
(2018-2019) Passport to College

Passport to College Gender Demographics

Passport to College Ethnicity Demographics



● Male % ● Female %



● Ethnicity %

WHERE WE SERVE

- Coatesville Area School District
- Kennett Consolidated School District
- Oxford Area School District
- Phoenixville Area School District





"Chester County Futures means opportunities. CCF helped me visit colleges and decide where I really wanted to go, Edinboro University."

Nathalia Perez-Torres,
(Kennett Class of 2019)



"I don't believe I would be attending college without this program. The whole application process was very long and confusing, but our coordinator got me through it, and I am proud to say I will be attending Eastern University in the fall!"

Iseia Sanchez,
(Phoenixville Class of 2019)



"Being the second individual in my family to be a part of an amazing organization, I saw how my brother was pushed towards his goals. CCF helped him become the person he is today. He is now a Master's degree student at the University of Michigan. CCF gave me strength to keep going, and taught me that it takes hard work to reach your dreams. My dream is to go to college."

Marilyn Villafuerte,
(Kennett Class of 2019)



"CCF means love. I had the honor of being a part of a great group. It helped me on my path of going to college, gave me many opportunities to visit colleges, and decide where I would like to go. They are always there for us, and it changed my life."

Aniyah Lockman,
(Kennett Class of 2019)

College Destinations

Class of 2019



OUR VOICES
PROGRAM
IN ACTION



OUR
STORIES



CHESTER COUNTY FUTURES 2019 HIGHLIGHTS

CCF Partners With Sixers Youth Foundation!



Futures AHEAD is the first academic enrichment program in the country to receive a grant from the Sixers Youth Foundation.

The \$25,000 grant award will support academic enrichment activities for students aged 12-14 across four districts: Coatesville, Kennett, Oxford, and Phoenixville. Futures AHEAD provides early intervention, STEM exposure, academic advising and career exploration for economically disadvantaged youth.

DigiGirlz STEM Event at Microsoft



A group of lucky young women from Chester County Futures Phoenixville program joined over 150 girls at the Microsoft Technology Center.

They participated in interactive workshops for coding, artificial intelligence, as well as other innovative technologies. Additionally, female speakers in STEM industry's spoke with the students about future educational and professional opportunities in this burgeoning field.

Chester County Futures Visits SEI



Chester County Futures students from the 10th and 11th grades at Coatesville Area Senior High School went on a corporate visit to SEI

They started with an art tour which consisted of many beautiful and mind blowing pieces of art. They also went on a media tour where some students were able to broadcast a small script and watch themselves on camera. The day concluded with a round table with members of many different departments at SEI. The site visit helped our students see and understand how some of the corporate world works and gave them a different perspective on corporations.



AN OPEN DOOR

By Brittany Chavez, 12th Grade, Oxford

My name is Brittany Chavez, I am a first-generation college Hispanic student which Chester County Futures has helped in ways I didn't know I needed in. Being a reckless teenager in middle school, bad notes, broken rules, and embarrassing behavior. I was lost to the point of almost repeating freshman year in high school.

CCF invited me to join their program and I gladly accepted in hopes of receiving help. CCF has helped me unleash the best version of myself as a dedicated, studious, and self-advocated person. Every year that has gone by in the program, I have learned how important it is to continue a secondary education and never feel held back no matter your ethnicity or background. Being paired with a mentor with the same personality as me, similar background, and connections towards the major I wanted to pursue is the best thing that could have ever happened to me.

My mentor, Eva, has gone from a mentor to a very important part of my family who I could not go without, she has taught me that I am capable of much more than I could ever believe, all I have to do is have faith and do my best. If it weren't for Chester County Futures, I would have never become brave enough to apply towards a college or any scholarship, never would've known what an SAT was, let alone take one, I would have become another Hispanic stereotype who works all their life non-stop after graduating.

My greatest accomplishment in CCF would be applying to my dream college and getting accepted into its meteorology program. Remembering the day of arrival of the news still gives me chills and makes me smile in pride, being a person with the lowest hopes of being accepted due to my ethnicity, an open door to college made me feel powerful. The feeling that I could become more than what I am, go further than anyone in my family ever, possibly live the famous "American dream", means everything to me. Sometimes I still can't believe how far I've gone and how much I've accomplished, many have put me down, discouraged my dreams, said I would never do it, even made fun of my Spanish accent. If only they could see the strength I've gained from my journey with CCF, I believe they wouldn't recognize the Brittany I've become.



vol•un•teer

/,vælən'tir/

agent of change



"Volunteering provides me with an additional sense of purpose. It is an opportunity to add value and contribute in a meaningful way to help to build a stronger community. I enjoy spending time on causes I feel strongly about like education and the environment."

-Dawn Murry, Volunteer, Voya



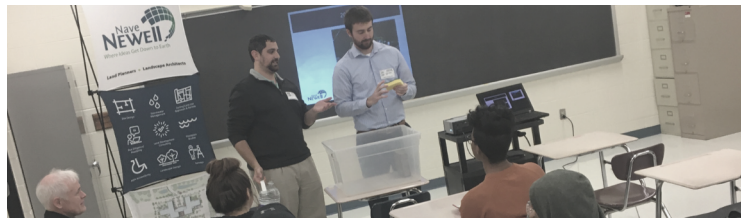
"Volunteering, to me, is a special and personal opportunity to make the world a little bit better in a tangible way."

- Robert G. Muse, Volunteer, SEI



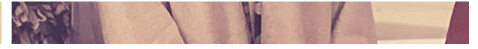
"I really enjoy volunteering with CCF students because they are all so incredibly bright and resourceful. It's great when you're talking through a problem with a student and then everything clicks; they arrive at the solution on their own. Seeing the pride that they take in their work makes it worth it."

- Elizabeth G. Thorwart, Volunteer, Chatham Financial





ECHOES OF CHANGE



"I want my daughter to have and take advantage of an opportunity I didn't have. I know she thinks I'm a hard mother, but if she follows through with CCF, she will see later how it helped her."

Miss Kim Raison,
[Coatesville]

I'm thankful she (Ariel) has people who are concerned about her as an "individual" especially going through some of the health challenges she's had to face. The patience CCF has shown has helped her return to school at a comfortable pace and gives her things to look forward to. Thank you for believing she can do this"

Mrs. I. Abbott,
[Coatesville]

"Emanuel can't afford NOT to take advantage of this program. I know he can do it and I will make sure he does what he is supposed to do until he graduates. This is a good program and I'm happy he is a part of it."

Lila Ortiz,
[Kennett]

"My name is Sylvia Cintora and this year was my first year working at Oxford Area High School as a school counselor and liaison to the Chester County Futures program. I have been highly impressed with the organization and their dedication to our students. All CCF coordinators have built a great professional relationship with staff at OAHS where the students have become the greatest benefactors. Through the mentoring of the coordinators, CCF has given some of our disadvantaged students much needed support and resources that has allowed them to reach their financial, academic, and personal goals. I am very glad that we are partnered with such a great organization that aims to keep educational opportunities accessible to all students."

Sylvia Cintora,
H.S. Counselor
[Oxford]



"I have been part of Chester County Futures (CCF) since 7th grade. I am currently a senior and have grown a lot between the years. A lot of my growth is due to being a part of such a wonderful program such as CCF. In 7th grade, I was very shy but throughout the years I have been able to get out of my shell. Being in an environment where I feel very safe and comfortable, I can show my true self. Throughout the years, I have created long-term friendships and can share great moments. One of my favorite opportunities given to me by CCF was a week at Cabrini University for learning leadership skills. I was able to build close friendships and explore early on. CCF puts me and my needs first before anything and it has helped me become the person I am today. I am very thankful to be part of CCF, to see the growth I have made and the growth that is still to come."

- **Yosimar Ayllon, 12th Grade, Kennett**



"Although Chester County Futures has aided me in various educational aspects, it has as well provided for me in some emotional ways too. For one, I have grown closer to the kids in my CCF group, and it is nice to have a group of people that I can laugh with. Not only this, but being able to come to our CCF meetings every Thursday and having everyone listen to how my day was, whether it was good or bad, means a lot to me, and I am glad that this organization gave this new aspect of my school day to me."

- **Emelia Faulkner, 9th Grade, Phoenixville**



I AM CONFIDENT

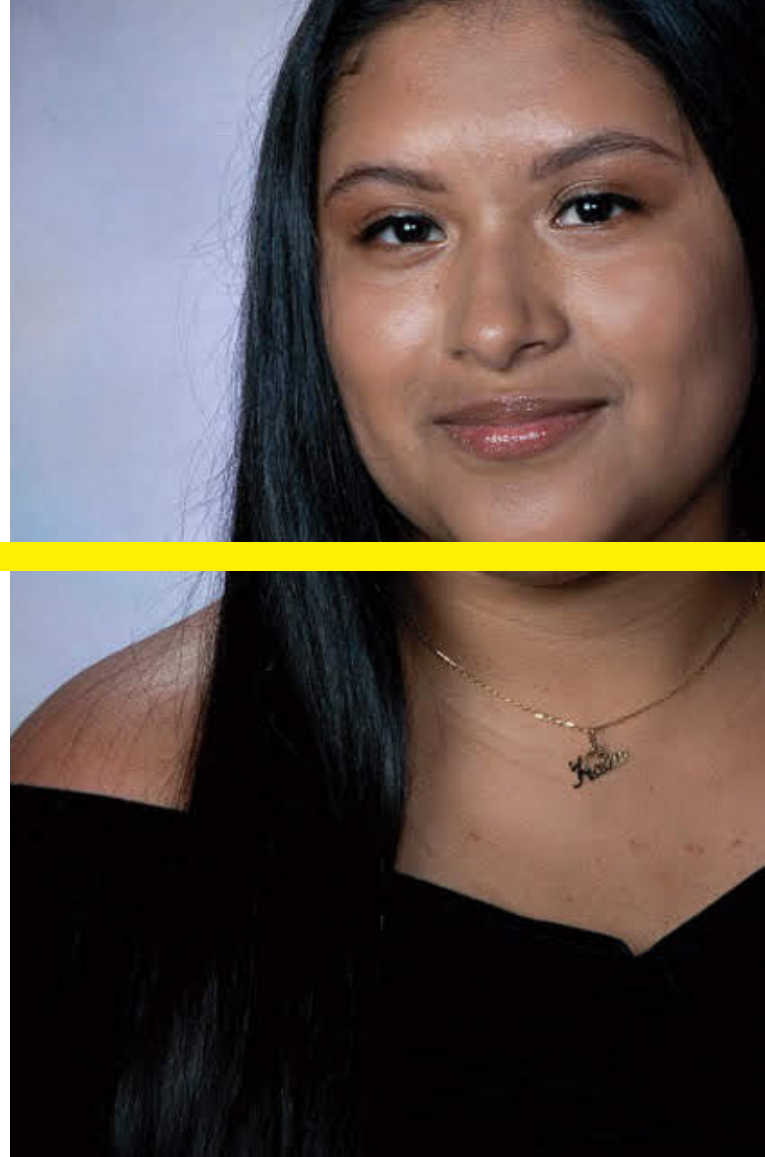
KATIA CASTAÑO, 12TH
GRADE (KENNETT)

I first heard about Chester County Futures when I was in 6th grade. Coming into the program in 7th grade I was a shy girl who was easily intimidated by adults. Throughout my many years in Chester County Futures I have been able to grow with the help of my coordinators.

I always knew my post-secondary plans were to attend college in order to someday graduate and work with animals.

Coming from immigrant parents, I had very little guidance on how I would be able to achieve this goal.

I always had the support, but it was not until I was in Chester County Futures that I began to learn all the elements that go into applying and attending college. Chester County Futures has not only prepared me to be able to get accepted into all 5 schools which I applied to, but they have also prepared me to know how to be successful in all aspects of life.



I am now not only more confident when speaking to adults, but I am able to carry a conversation with many. Chester County Futures has helped me feel confident in myself and it has demonstrated to me that with hard work, determination, and dedication, I can reach all of my goals.

"I want to acknowledge all of you for your unwavering commitment to the underprivileged children in Chester County, PA; if it wasn't for your commitment it would not be possible for others, like myself, to make a difference for these children. I also want to take a step back and share with you why I support CCF in general. CCF brings possibility to children and communities where possibility is very much lacking; the possibility for a future not be given by the past, but instead given by education, community, family, and personal responsibility."

- Ross Trotter, (Donor)

OUR IMPACT
**FINANCIAL
REVIEW**



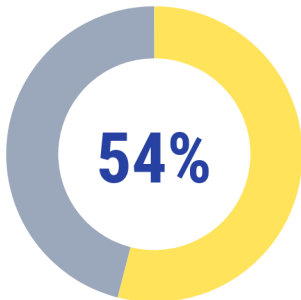
**OUR
RESULTS**



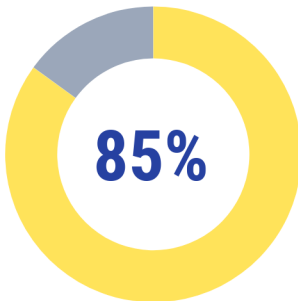
Our Achievements



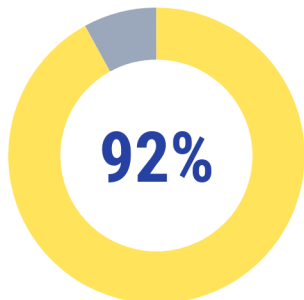
100% of CCF Students have received their high school diplomas on time for 23 consecutive years.



54% of CCF economically disadvantaged students graduate college versus the national average of 11%



85% of CCF students that complete program into post-secondary education are first generation graduates.



Since 1996, 92% of high school graduates have matriculated to post-secondary institutions on time.

Financial Review

With the help of generous donors and partners, we are able to provide the governance, compliance, technology, partnerships, collaboration, and leadership needed to change lives through mentorship.

Statement of Financial Position

Assets

Cash	\$43,446
Contributions Receivable	\$318,525
Prepaid Expenses and Other	\$9,787
Investments	\$332,821

Total Assets	\$704,579
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Liabilities

Notes Payable	\$22,000
Lines of Credit Advances	\$50,000
Accounts Payable	\$88,759

Total Liabilities	\$160,759
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Net Assets

Without Donor Restrictions	(\$134,376)
Time and Purpose Restrictions	\$412,097
Restricted Indefinitely	\$266,099

Total Liabilities/Net Assets	\$704,579
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Statement of Activities

Revenue and Support

Contributions	\$859,400
Special Events	\$64,169
Investment Income	\$20,046

Total Revenue and Support **\$943,615**

Assets

Current Assets	\$213,403
Fixed Assets	---
Investment and Long-Term Receivables	\$491,176

Total Revenue and Support **\$704,579**

Expenses

Program & Support Services

Program	\$776,415
General and Administrative	\$53,749
Fundraising	\$111,198

Total Expenses **\$941,362**

Liabilities

Current Liabilities	\$160,759
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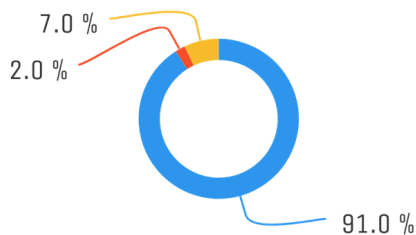
Net Assets **\$543,820**

Total Liabilities and Net Assets

Net Assets, Beginning of the Year	\$541,567
Net Assets, End of Year	\$543,820

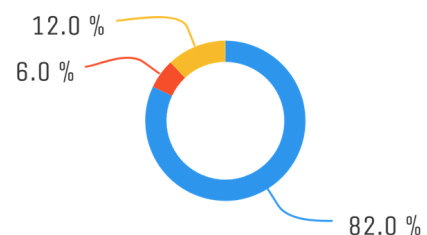
Change in Net Assets **\$2,253**

Revenue sources



● CONTRIBUTIONS ● INVESTMENT INCOME ● SPECIAL EVENTS

EXPENSES



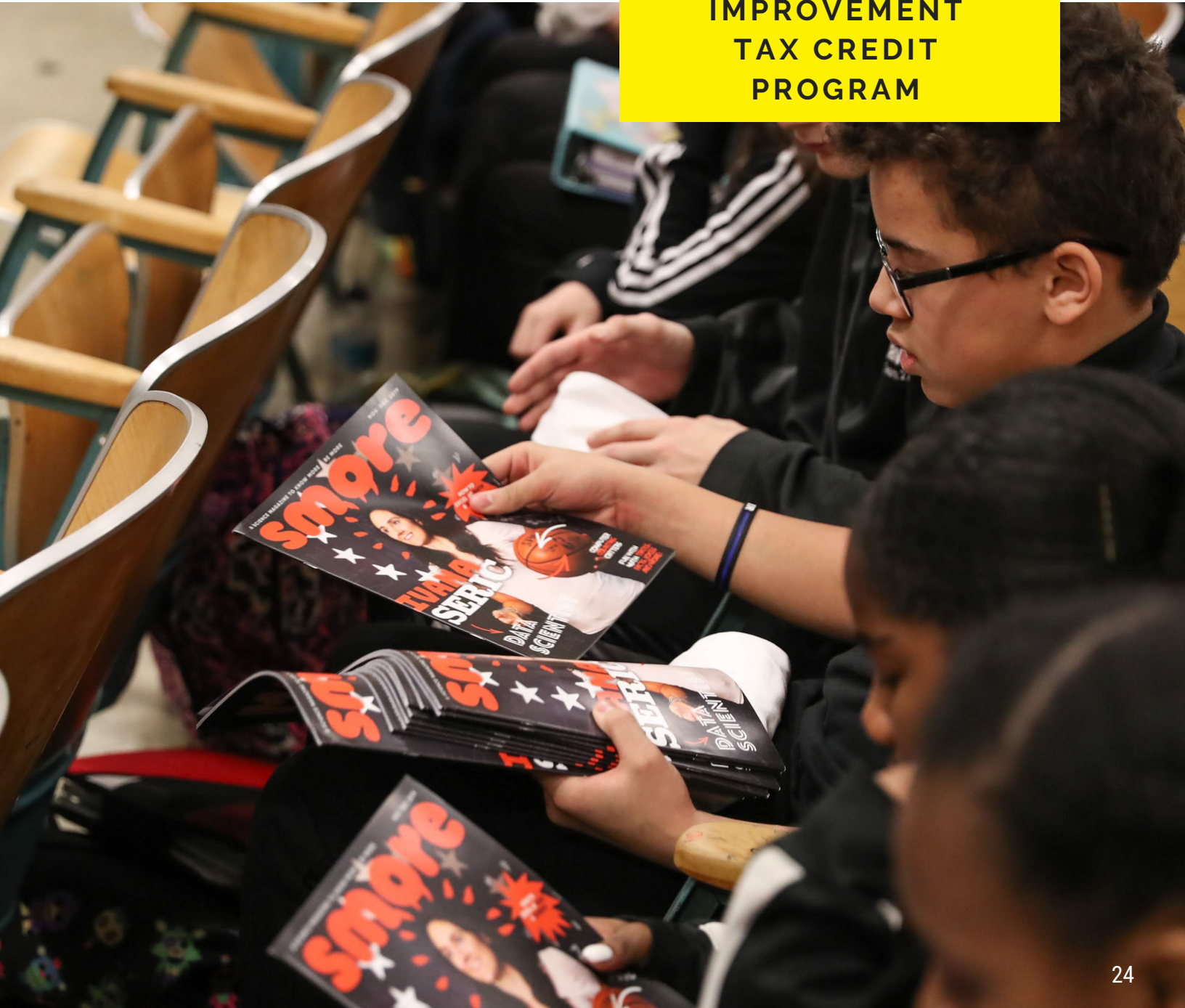
● PROGRAM ● GENERAL & ADMINISTRATIVE ● FUNDRAISING

OUR TAX BENEFITS

EITC PROGRAM



EDUCATIONAL
IMPROVEMENT
TAX CREDIT
PROGRAM



EDUCATIONAL IMPROVEMENT TAX CREDIT PROGRAM (EITC)

THANK YOU TO OUR PARTNERS CONTRIBUTING THROUGH PENNSYLVANIA'S EITC PROGRAM

DID YOU KNOW?

CHESTER COUNTY FUTURES IS APPROVED BY THE PENNSYLVANIA DEPARTMENT OF COMMERCE AND ECONOMIC DEVELOPMENT AS AN EDUCATIONAL IMPROVEMENT ORGANIZATION FOR OUR PROGRAMMING RELATED SCIENCE, TECHNOLOGY, ENGINEERING AND MATHEMATICS!



An Exelon Company



We Stand For Service®



BANKING
SINCE 1860



EITC CONTRIBUTIONS TOTALED \$83K IN FY2019

OUR DONORS
**THANK
YOU**



**OUR
GRATITUDE**



Thank You To Our
Donors!

PROGRAMMING & OPERATIONAL SUPPORT



FOUNDATIONS

- Aegon Transamerica Foundation
- Ben and Sally Lewensohn Foundation
- The Beneficial Foundation
- Brandywine Health Foundation
- The Brook J. Lenfest Foundation**
- CCRES
- Chatham Financial Foundation**
- Chester County Community Foundation**
- Clarence J. Venne Foundation
- Dolfinger-McMahon Foundation
- The H.O. West Foundation
- Hamilton Family Charitable Trust**
- Hoxie Harrison Smith Foundation**
- The Huston Foundation
- The Kenneth Martin and
Christine Hepburn Foundation
- Key Bank Foundation
- Lasko Family Foundation**
- The Lenfest Foundation**
- Marshall-Reynolds Foundation
- The Moore Family Foundation
- The Nelson Foundation**
- The Oxford Area Foundation**
- Pew Charitable Trusts**
- Phoenixville Community Health Foundation
- Robert E. Lamb Foundation**
- Sara Bowers Committee of Kennett Friends Meeting
- The Scholler Foundation
- The Stewart Huston Charitable Trust
- Sun East Charitable Foundation
- TD Charitable Foundation
- The TJX Foundation**
- The Vaughan Family Fund
- Voya Foundation**
- Wells Fargo Foundation

CORPORATIONS AND CORPORATE FOUNDATIONS

- 2120 Creative LLC
- AXA XL
- BB&T
- Benchmark Federal Credit
Union
- Cerner Corporation
- Chatham Financial
- Comcast
- CTDI
- Dansko Foundation
- Dell Giving
- Depuy Synthes**
- DNB First**
- Emser Tile
- Exelon Employee Giving
- Fairman Group Family Office
- First Resource Bank
- G&M Sales, Inc
- Gunton Corporation
- M&T Bank
- Main Line Kitchen Design
- Meridian Bank
- PECO Energy**
- Pfizer Matching Gifts Program
- Pfizer, Inc.**
- Philly Telangana Assoc.
- Reliance Standard Life Insurance Company**
- Sagent Lending Technologies
- Salesforce
- SAP America, Inc.
- SEI**
- Stradley Ronon Stevens &
Young, LLP
- Tri-M Corporation
- Vanguard Matching Gift program
- Voya Matching Gift Program
- Woodward McCoach, Inc**
- WSFS Bank

Thank You To Our Donors!

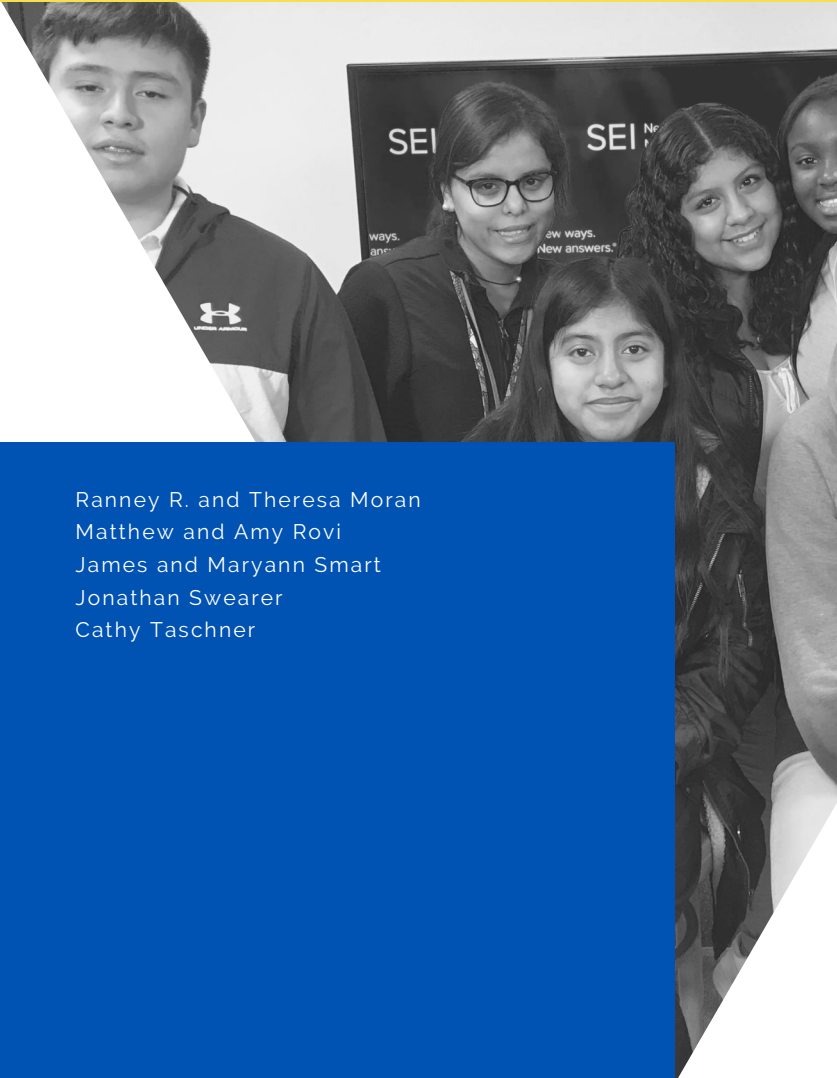
INDIVIDUALS & COMMUNITY PARTNERS



- Gifts In-Kind**
- A Taste of Olive
 - ACAC Fitness and Wellness Center
 - Adventure Aquarium
 - Al Pastor
 - American Helicopter Museum
 - Arden Theatre Co
 - Arnold's Family Fun Center
 - John and Sheryl Atkinson
 - Balance Hair Spa
 - Mike and Dawn Bradly
 - Brandywine Conservancy & Museum of Art
 - Brandywine River Museum
 - Edward and Maria Campbell
 - Chanticleer Foundation
 - The Colonial Theatre
 - Wayne Crowther
 - Delaware Art Museum
 - Federal Distillery
 - First Resource Bank
 - Garces Group
 - Hagley Museum
 - The Inn at Grace Winery
 - Inn at Penn Hotel
 - Iron Hill Brewery & Restaurant
 - Trader Joe's
 - Keith and Rita Kaplan
 - Kenneth Klein, Jr.
 - Longwood Gardens
 - Thomas Lutter
 - Maria and Hugh McDonald
 - Raymond and Judy McGlew
 - Amy McHugh
 - Media Music Theatre Company
 - Microsoft Stores at King of Prussia
 - Katelyn Milley
 - Morris Arboretum
 - Oasis Family Fun Center
 - The Palace Bowling
 - People's Light
 - Petrucci's Ice Cream and Water Ice
 - Philadelphia 76ers
 - Philadelphia Rock Gyms
 - Pinot's Palette
- Platinum**
- Thomas and Lisa Rainey
 - SAP America, Inc.
 - Springhill Suites by Marriott
 - James and Barbara Sterchele
 - Strasburg Rail Road Company
 - Heather Termohlen
 - The Stein Team of Keller Williams
 - Tyler Arboretum
 - Mary Vogan
 - Wegmans
 - Wellington Square Bookstore
 - Whitford Country Club
 - Winterthur Museum and Country Estate
 - Rebecca Worthington
- Sponsor A Scholar**
- John and Sheryl Atkinson
 - Benchmark Federal Credit Union
 - Christina Chepel and Eoin Beck
 - Frank and Cindy Cirone
 - Clarence J. Venne Foundation
 - James L. and Nancy Coyne
 - Christopher A. and Katherine Fazzini
 - Michael F. and Kay Ferreri
 - Richard and Cindy Kienzle
 - Dr. Linda Lamwers and Dr. Leonard Soroka
 - The Moore Family Foundation
 - Richard Mulford
 - Cathy Taschner
 - Tri-M Corporation

Thank You To Our Donors!

INDIVIDUALS & COMMUNITY PARTNERS



Gifts of \$5,000 or more

Frank and Cindy Cirone

Daniel and Glenda Gentzel

Richard and Cindy Kienzle

Wellsprings Congregation

John and Sheryl Atkinson

Patrick D. and Patricia Burke

Christina Chepel and Eoin Beck

Anne M. Congdon

James L. and Nancy Coyne

Dr. Linda Lamwers and Dr. Leonard Soroka

Ranney R. and Theresa Moran

Matthew and Amy Rovi

James and Maryann Smart

Jonathan Swearer

Cathy Taschner

Gifts of \$2,500 - \$4,999

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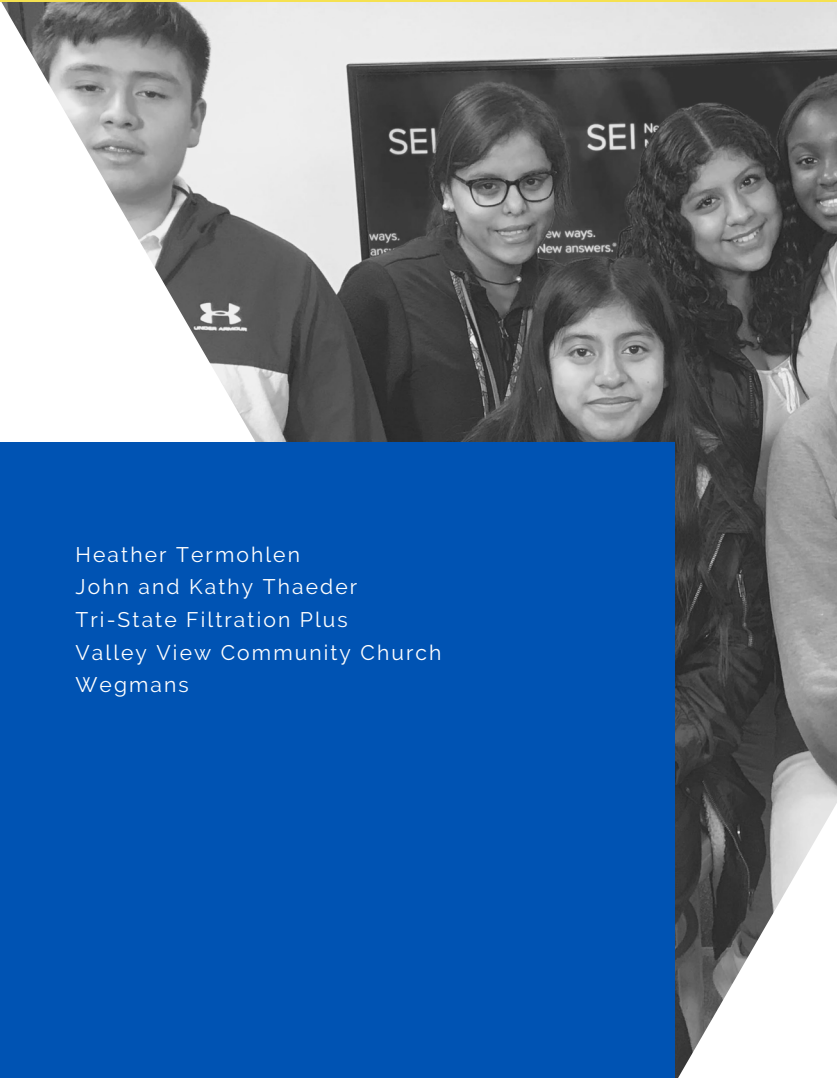
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